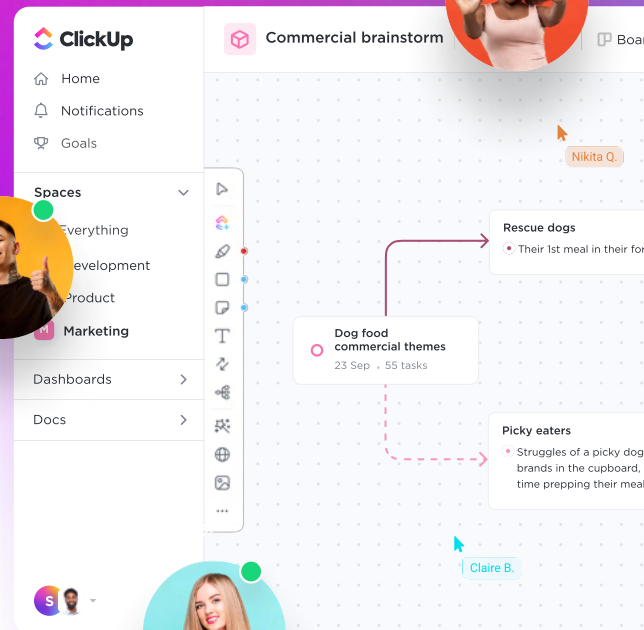


# How Talent+ Increases Workload Capacity by 10%+ with ClickUp

Talent Plus is the premier global human resources consulting firm and the leading partner in building and sustaining high-performing and fully-engaged cultures through talent selection, development and analytics. Its mission is to discover and develop talent, creating a world where people do what they are good at and enjoy.



## 01 The Challenge: Execs lacked real-time pulse on client engagements

Talent Plus provides an array of solutions to its clients, from applicant tracking software to talent consulting. With dozens of client engagements happening at once, executives needed real-time insights into project health. They needed to quickly identify account changes and trends to get involved if needed. But with each team using different tools, work siloes created barriers to achieving a holistic view of client project progress, leaving leadership in the dark.

## 02 The Solution: One App for visual collaboration and project management that wows Talent Plus executives

The first step in solving the problem was breaking down those departmental silos by ditching Jira and Monday.com. They turned to ClickUp as the one source of truth for work management.

### One Source of Truth

Now 100+ employees use ClickUp for their day-to-day work and workflows. With everyone using ClickUp, from product development to consulting to sales, teams are more efficient and aligned than ever.

### One App for Visual Collaboration and Project Management

ClickUp Whiteboards have been a key addition to the Talent Plus collaboration toolkit. It's how they bring their SOPs to life visually and how they put ideas into action. With previous diagramming tools, they had to switch back and forth between ClickUp. Now they create Whiteboards and convert into tasks instantly, saving manual steps and putting the plan into action sooner.

### Connected Executives

With ClickUp, Talent Plus creates unique dashboards to keep a pulse on the business. This "Revenue Scorecard" keeps tabs on all client projects by signifying if an engagement is RED, YELLOW, or GREEN. With the entire company working ClickUp, executives can easily monitor progress. For example, they see when a project goes from green to yellow, signifying an opportunity to get involved before an escalation. With ClickUp, executives achieve a new level of insight like never before.

01

## The Results: 10% increase in workload capacity

With ClickUp, not only are the executives more in-tune with the business, but teams are more aligned and collaborative. Since adopting ClickUp company-wide across departments, they estimate teams can take on 10% more work thanks to new efficiencies created.

*Before ClickUp Whiteboards, we struggled to visualize internal processes and there was a big disconnect between ideation and execution. With Whiteboards now natively alongside other apps in ClickUp, we're able to visually bring our SOPs to life right where work is happening. This saves us time moving between yet another tool and more importantly, has aligned our teams on work handoffs in the product development lifecycle.*



**Ashley Pavlik**, Director,  
Product Development, Talent Plus

## 10%+ increase in workload capacity

*ClickUp helps us celebrate and highlight the work people are doing and share work in a hybrid environment - it's one platform that helps us stay aligned and connected.*



**Makenzie Rath**,  
President, Talent Plus

100+ employees  
adopting one  
productivity  
platform

